

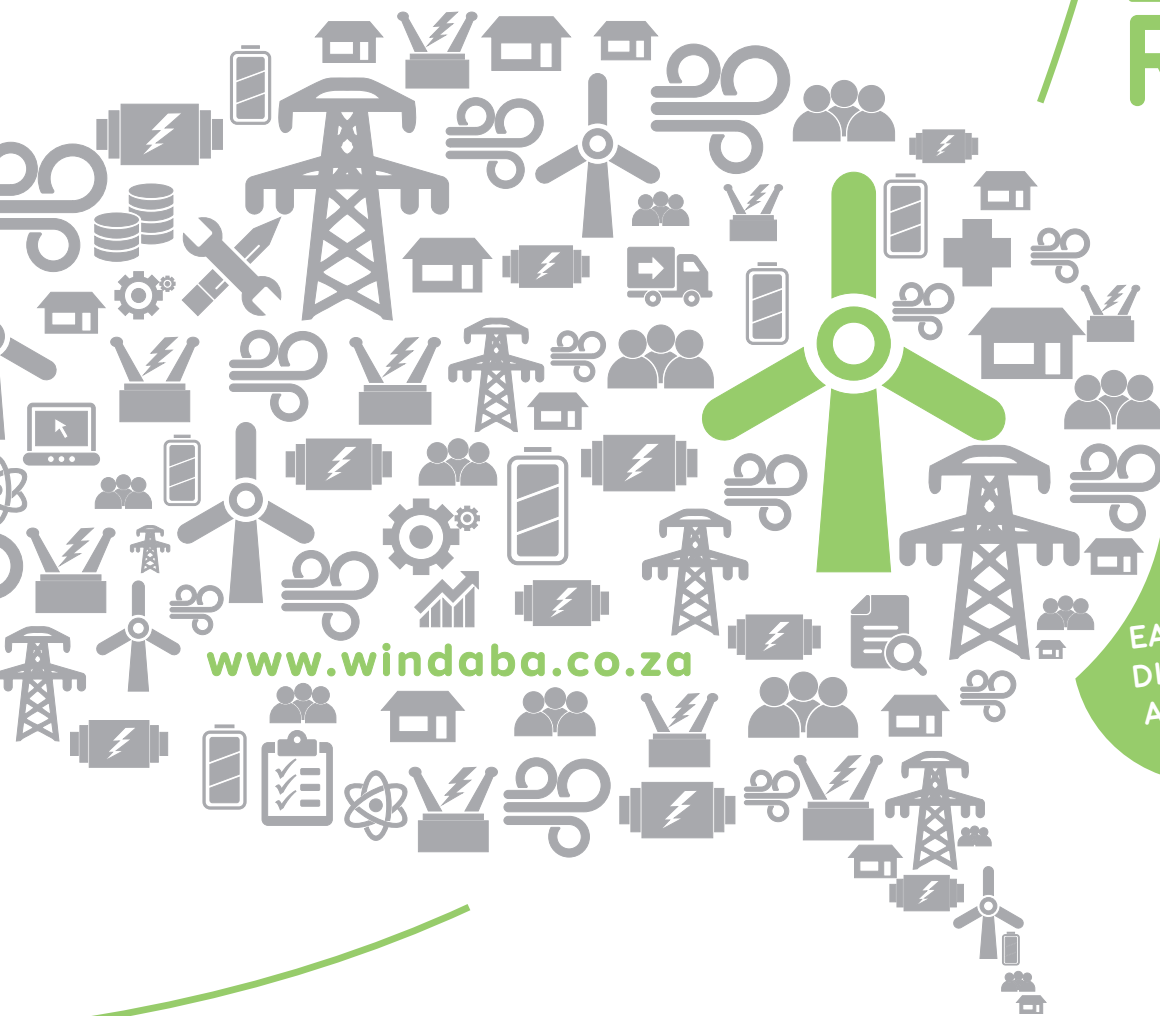
# WINDABA

An official event of the  
South African Wind Energy Association in  
association with  
Global Wind Energy Council



8-9 OCTOBER 2019  
CAPE TOWN, SOUTH AFRICA

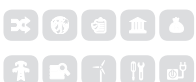
## 2019 RATES



[www.windaba.co.za](http://www.windaba.co.za)

EARLY BIRD  
DISCOUNTS  
AVAILABLE

## *Unleashing Renewable power for African economic development*



SOUTH AFRICA'S  
**PREMIER WIND ENERGY**  
CONFERENCE & EXHIBITION







# 2019 RATES

## SPONSORSHIP

### DESCRIPTION

	HEADLINE SPONSOR	GALA DINNER SPONSOR	PLATINUM SPONSOR	GOLD SPONSOR	SILVER SPONSOR	CHATHAM HOUSE SPONSOR <b>SOLD</b>	SMALL BUSINESS	BRONZE
<b>Quantity Available</b>	1	1	2	6	3	1	8	3
<b>Cost (excl. Vat)</b>	R 712 800	R594 000	R415 800	R279 180	R139 600	R160 850	R25 000	R89 100
<b>EXHIBITION BENEFITS</b>								
Exhibition stand	6mx6m	6mx6m	6mx6m	3mx6m	3mx6m	x	2mx2m	3mx3m
Meeting suite	✓	✓	✓	✓	x	x	x	x
Complimentary Conference Delegates	12	12	10	6	4	2	1	2
Complimentary Exhibition Staff (expo only)	5	5	5	2	2			2
<b>CONFERENCE BENEFITS</b>								
Participation in conference programme	✓	✓	✓	✓	✓	x	x	x
<b>BRANDING</b>								
Branding at Registration Area	✓	✓	✓	x	x	x	x	x
Branding in conference venue	✓	✓	✓	x	x	x	x	x
Company synopsis on Sponsor page on website, including logo & URL link	500 words	500 words	400 words	300 words	200 words	150 words	100 words	150 words
Acknowledgement in all promotional material	✓	✓	✓	✓	✓	x	x	x
Acknowledgement in all correspondence with delegates	✓	✓	✓	✓	✓	x	x	x
Website Listing	✓	✓	✓	✓	✓	✓	✓	✓
Website URL Links	✓	✓	✓	✓	✓	✓	✓	✓
Plenary Session videowall	✓	✓	✓	✓	x	x	x	x
Inserts into delegate bags	✓	✓	✓	✓	x	x	x	x
<b>ADVERTISING EXPOSURE</b>								
Advertise in Final Programme	Double page in prominent position	Double page in prominent position	Double page	Full Page	Half page	Full Page		Half page

### SAWEA/GWEC MEMBER DISCOUNT

 <p><b>20% DISCOUNT</b>  <b>EARLY BIRD 1</b>          1 April - 31 May  <small>(To qualify, payments must be received by 31 May unless prior arrangement has been made with organiser.)</small></p>	 <p><b>15% DISCOUNT</b>  <b>EARLY BIRD 2</b>          1 June - 31 July  <small>(To qualify, payments must be received by 31 July unless prior arrangement has been made with organiser.)</small></p>	 <p><b>10% DISCOUNT</b>  <b>SAWEA MEMBERS THEREAFTER</b></p>	 <p><b>10% DISCOUNT</b>  <b>SAWEA/GWEC Member discount:</b>  <b>August – September 2019</b>  <small>Terms &amp; Conditions Apply</small></p>
---	---	---	---

### NON SAWEA/GWEC MEMBER DISCOUNT (Terms & Conditions Apply)

 <p><b>15% DISCOUNT</b>  <b>EARLY BIRD 1</b>          1 April - 31 May  <small>(To qualify, payments must be received by 31 May unless prior arrangement has been made with organiser.)</small></p>	 <p><b>10% DISCOUNT</b>  <b>EARLY BIRD 2</b>          1 June - 31 July  <small>(To qualify, payments must be received by 31 July unless prior arrangement has been made with organiser.)</small></p>
---	---

For more information please contact: Louise Paulsen: E: [louise@windaba.co.za](mailto:louise@windaba.co.za) | Yolanda Adams: E: [yolanda@windaba.co.za](mailto:yolanda@windaba.co.za)





# 2019 RATES

## ADDITIONAL SPONSORSHIP OPPORTUNITIES

DESCRIPTION	LUNCH	COFFEE	Wi-Fi	SESSION BREAKAWAY	SPEAKER IN BREAKAWAY	LANYARD
Quantity Available	2	2	1	8	3	1
Cost (excl. Vat)	R59 400	R32 670	R83 160	R71 280	R29 700	R65 340
<b>EXHIBITION BENEFITS</b>						
Exhibition stand	x		x	x	x	x
Meeting suite	x	x	x	x	x	x
Complimentary Conference Delegates	1	1	2	1		1
Complimentary Exhibition Staff (expo only)						
<b>CONFERENCE BENEFITS</b>						
Participation in conference programme	x	x	x	x	✓	x
<b>BRANDING</b>						
Branding at Registration Area	x	x	x	x	x	x
Branding in conference venue	x	x	x	x	x	x
Company synopsis on Sponsor page on website, including logo & URL link	50 words	50 words	50 words	50 words	50 words	50 words
Acknowledgement in all promotional material	x	x	x	x	x	x
Acknowledgement in all correspondence with delegates	x	x	x	x	x	x
Website Listing	✓	✓	✓	✓	✓	✓
Website URL Links	✓	✓	✓	✓	✓	✓
Plenary Session videowall	x	x	x	x	x	x
Inserts into delegate bags	x	x	x	x	x	x
<b>ADVERTISING EXPOSURE</b>						
Advertise in Final Programme			Half page			

**Advertisement for A4 Full Page Ad**  
R20 350.00 Excl. VAT

**Advertisement for A5 Half Page Ad**  
R14 850.00 Excl. VAT

### SAWEA/GWEC MEMBER DISCOUNT

**20% DISCOUNT** **EARLY BIRD 1**  
1 April - 31 May  
(To qualify, payments must be received by 31 May unless prior arrangement has been made with organiser.)

**EXPIRED**

**15% DISCOUNT** **EARLY BIRD 2**  
1 June - 31 July  
(To qualify, payments must be received by 31 July unless prior arrangement has been made with organiser.)

**10% DISCOUNT** **SAWEA MEMBERS THEREAFTER**

**10% DISCOUNT** **SAWEA/GWEC Member discount:**  
August – September 2019  
Terms & Conditions Apply

### NON SAWEA/GWEC MEMBER DISCOUNT (Terms & Conditions Apply)

**15% DISCOUNT** **EARLY BIRD 1**  
1 April - 31 May  
(To qualify, payments must be received by 31 May unless prior arrangement has been made with organiser.)

**EXPIRED**

**10% DISCOUNT** **EARLY BIRD 2**  
1 June - 31 July  
(To qualify, payments must be received by 31 July unless prior arrangement has been made with organiser.)

For more information please contact: Louise Paulsen: E: louise@windaba.co.za | Yolanda Adams: E: yolanda@windaba.co.za





# 2019 RATES

## EXHIBITION & DELEGATE

### EXHIBITION RATES

#### DESCRIPTION

##### EXHIBITION BENEFITS

Exhibition stand
Complimentary Conference Delegates
Complimentary Exhibition Staff (expo only)
Company synopsis on exhibitor page on website, including logo & URL link
Company Profile in show guide

	3mX3m Shell Scheme	3mX3m Floor Space only - Raw Space	3mX6m Shell Scheme	3mX6m Floor Space Only
3mX3m	3mX3m	3mX3m	3mX6m	3mX6m
1	1	1	2	2
1	1	1	2	2
1	1	1	1	1
1	1	1	1	1

##### COST

Standard Rate (Excl.VAT)	R 40 050.00	R 35 900.00	R 81 300.00	R 71 700.00
20% Discount Early Bird (Excl.VAT)	R 32 040.00	R 28 720.00	R 65 040.00	R 57 360.00
15% Discount Early Bird (Excl.VAT)	R 34 042.50	R 30 515.00	R 69 105.00	R 60 945.00
10% SAWEA / GWEC Members (Excl.VAT)	R 36 045.00	R 32 310.00	R 73 170.00	R 64 530.00

Country pavilion options available

ADDITIONAL EXHIBITOR STAFF DELEGATE			
Standard Rate (Excl.VAT)	R 2 750.00	15% Discount Early Bird (Excl.VAT)	R 2 337.00
20% Discount Early Bird (Excl.VAT)	R 2 200.00	10% SAWEA / GWEC Members (Excl.VAT)	R 2 475.00

### DELEGATE RATES

#### DESCRIPTION

	Full Conference and Gala Dinner	2 Days Conference Only	Day Rate	NGO Rate	Student Rate	Gala Dinner Only	Exhibitor Staff
2019 Standard Rate (Excl.VAT)	R 10 890.00	R 9 350.00	R 4 950.00	R 5 500.00	R 4 500.00	R 1 540.00	R 2 750.00
20% Discount Early Bird (Excl.VAT)	R 8 712.00	R 7 480.00	R 3 960.00	R 4 400.00	R 3 600.00	R 1 232.00	R 2 200.00
15% Discount Early Bird (Excl.VAT)	R 9 256.50	R 7 947.50	R 4 207.50	R 4 675.00	R 3 825.00	R 1 309.00	R 2 337.50
10% SAWEA / GWEC Members (Excl.VAT)	R 9 801.00	R 8 415.00	R 4 455.00	R 4 950.00	R 4 050.00	R 1 386.00	R 2 475.00

### GROUP DELEGATE RATES

	Total Cost (excl. VAT)	Total Savings
Member Rates: <b>20% Discount</b> X5 Delegate Package	R35 700.00	R8 925.00
Member Rates: <b>25% Discount</b> X10 Delegate Package	R75 862.00	R13 387.00
Non-Member Rate: <b>10% Discount</b> X5 Delegate Package	R40 162.00	R4 462.00
Non-Member Rate: <b>15% Discount</b> X10 Delegate Package	R75 862.00	R13 387.00

For more information please contact: Louise Paulsen: E: louise@windaba.co.za | Yolanda Adams: E: yolanda@windaba.co.za

