



# 2018 RATES

## EXHIBITION & DELEGATE

### EXHIBITION RATES

#### DESCRIPTION

#### EXHIBITION BENEFITS

|  | 3mX3m Shell Scheme | 3mX3m Floor Space only - Raw Space | 3mX6m Shell Scheme | 3mX6m Floor Space Only |
|--|--------------------|------------------------------------|--------------------|------------------------|
| Exhibition stand   | 3mX3m              | 3mX3m                              | 3mX6m              | 3mX6m                  |
| Complimentary Conference Delegates                                       | 1                  | 1                                  | 2                  | 2                      |
| Complimentary Exhibition Staff (expo only)                               | 1                  | 1                                  | 2                  | 2                      |
| Company synopsis on exhibitor page on website, including logo & URL link | 1                  | 1                                  | 1                  | 1                      |
| Company Profile in show guide  | 1                  | 1                                  | 1                  | 1                      |

#### COST

|                                     |             |             |             |             |
|-------------------------------------|-------------|-------------|-------------|-------------|
| Standard Rate (Excl.VAT)            | R 36 396,00 | R 32 562,00 | R 73 872,00 | R 65 124,00 |
| 20% Discount Early Bird (Excl.VAT)  | R 29 116,80 | R 26 049,00 | R 59 097,00 | R 52 099,00 |
| 15% Discount Early Bird (Excl.VAT)  | R 30 936,60 | R 27 677,00 | R 62 791,00 | R 55 355,00 |
| 10% SAWEA / GWEC Members (Excl.VAT) | R 32 756,40 | R 29 305,00 | R 66 484,00 | R 58 611,00 |

Country pavilion options available

| ADDITIONAL EXHIBITOR STAFF DELEGATE |            |                                     |            |
|-------------------------------------|------------|-------------------------------------|------------|
| Standard Rate (Excl.VAT)            | R 2 500,00 | 15% Discount Early Bird (Excl.VAT)  | R 2 125,00 |
| 20% Discount Early Bird (Excl.VAT)  | R 2 000,00 | 10% SAWEA / GWEC Members (Excl.VAT) | R 2 250,00 |

### DELEGATE RATES

#### DESCRIPTION

|                                    | Full Conference and Gala Dinner | 2 Days Conference Only | Day Rate   | NGO Rate   | Student Rate | Gala Dinner Only | Exhibitor Staff |
|------------------------------------|---------------------------------|------------------------|------------|------------|--------------|------------------|-----------------|
| 2018 Standard Rate (Excl.VAT)      | R 9 900,00                      | R 8 500,00             | R 4 500,00 | R 5 000,00 | R 3 500,00   | R 1 400,00       | R 2 500,00      |
| 20% Discount Early Bird (Excl.VAT) | R 7 920,00                      | R 6 800,00             | R 3 600,00 | R 4 000,00 | R 2 800,00   | R 1 120,00       | R 2 000,00      |
| 15% Discount Early Bird (Excl.VAT) | R 8 415,50                      | R 7 225,00             | R 3 825,00 | R 4 250,00 | R 2 975,50   | R 1 190,50       | R 2 125,00      |
| 10% Discount Early Bird (Excl.VAT) | R 8 910,00                      | R 7 650,00             | R 4 050,00 | R 4 500,00 | R 3 150,00   | R 1 260,00       | R 2 250,00      |

#### SAWEA/GWEC MEMBER DISCOUNT

|  |   |  |  |
|--|---|--|--|
| <b>20% DISCOUNT</b><br><b>EARLY BIRD 1</b><br>1 April - 31 May<br>(To qualify, payments must be received by 31 May unless prior arrangement has been made with organiser.) | <b>15% DISCOUNT</b><br><b>EARLY BIRD 2</b><br>1 June - 31 July<br>(To qualify, payments must be received by 31 July unless prior arrangement has been made with organiser.) | <b>10% DISCOUNT</b><br><b>SAWEA MEMBERS THEREAFTER</b> | <b>SAWEA/GWEC Member discount: August – November 2018</b><br><i>Terms &amp; Conditions Apply</i> |
|--|---|--|--|

NON SAWEA/GWEC MEMBER DISCOUNT (Terms & Conditions Apply)

|  |   |
|--|---|
| <b>15% DISCOUNT</b><br><b>EARLY BIRD 1</b><br>1 April - 31 May<br>(To qualify, payments must be received by 31 May unless prior arrangement has been made with organiser.) | <b>10% DISCOUNT</b><br><b>EARLY BIRD 2</b><br>1 June - 31 July<br>(To qualify, payments must be received by 31 July unless prior arrangement has been made with organiser.) |
|--|---|

For more information please contact: Tel: +27 21 448 5226 | Kirsten Francis: E: kirsten@windaba.co.za | Yolanda Adams: E: yolanda@windaba.co.za





# 2018 RATES

## WINDAC SPONSOR RATES

### DESCRIPTION

|                    | HEADLINE SPONSOR | PLATINUM SPONSOR | GOLD SPONSOR | SILVER SPONSOR | COCKTAIL SPONSOR | BRONZE SPONSOR | LUNCH SPONSOR | COFFEE SPONSOR | STUDENT SPONSOR |
|--------------------|------------------|------------------|--------------|----------------|------------------|----------------|---------------|----------------|-----------------|
| Quantity Available | 1                | 2                | 4            | 3              | 1                | 3              | 2             | 2              | 50              |
| 2018 Rates         | R460,000         | R345,000         | R230,000     | R115,000       | R115,000         | R57,500        | R40,250       | R31,625        | R11,500         |

| CONFERENCE BENEFITS                   |   |
|---------------------------------------|---|
| Participation in conference programme | ✓ |
| Complimentary Conference Delegates    | 6 |

|   |   |   |   |   |   |   |   |   |
|---|---|---|---|---|---|---|---|---|
| ✓ | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ | ✗ | ✗ |
| 6 | 5 | 4 | 3 | 3 | 2 | 2 | 1 | 1 |

\*\*1 complimentary delegates for every 3 students sponsored

| BRANDING   |           |
|--|-----------|
| Branding at Registration Area  | ✓         |
| Branding in conference venue   | ✓         |
| Company synopsis on Sponsor page on website, including logo & URL link | 300 words |
| Acknowledgement in all promotional material                            | ✓         |
| Acknowledgement in all correspondence with delegates                   | ✓         |
| Website Listing  | ✓         |
| Website URL Links  | ✓         |
| Plenary Session videowall  | ✓         |
| Inserts into delegate bags   | ✓         |

|           |           |           |           |           |           |           |           |           |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| ✓         | ✓         | ✗         | ✗         | ✗         | ✗         | ✗         | ✗         | ✗         |
| ✓         | ✓         | ✓         | ✗         | ✗         | ✗         | ✗         | ✗         | ✗         |
| 300 words | 300 words | 200 words | 150 words | 100 words | 100 words | 150 words | 100 words | 100 words |
| ✓         | ✓         | ✓         | ✓         | ✗         | ✗         | ✗         | ✗         | ✗         |
| ✓         | ✓         | ✓         | ✓         | ✗         | ✗         | ✗         | ✗         | ✗         |
| ✓         | ✓         | ✓         | ✓         | ✓         | ✓         | ✓         | ✓         | ✓         |
| ✓         | ✓         | ✓         | ✓         | ✓         | ✓         | ✓         | ✓         | ✓         |
| ✓         | ✓         | ✓         | ✗         | ✗         | ✗         | ✗         | ✗         | ✗         |
| ✓         | ✓         | ✓         | ✗         | ✗         | ✗         | ✗         | ✗         | ✗         |

| ADVERTISING EXPOSURE         |                                   |
|------------------------------|-----------------------------------|
| Advertise in Final Programme | Double page in prominent position |

|                                   |             |           |           |  |  |  |  |  |
|-----------------------------------|-------------|-----------|-----------|--|--|--|--|--|
| Double page in prominent position | Double page | Full Page | Half page |  |  |  |  |  |
|-----------------------------------|-------------|-----------|-----------|--|--|--|--|--|

### SAWEA/GWEC MEMBER DISCOUNT

**20% DISCOUNT**  
**EARLY BIRD 1**  
 1 April - 31 May  
 (payment must be made by 31 May unless notified and a 7 day extension on payment date)

**15% DISCOUNT**  
**EARLY BIRD 2**  
 1 June - 31 July  
 (payment must be made by 31 July unless notified and a 7 day extension on payment date)

**10% DISCOUNT**  
**SAWEA MEMBERS THEREAFTER**

**SAWEA/GWEC Member discount:**  
**August – November 2018**  
*Terms & Conditions Apply*

### NON SAWEA/GWEC MEMBER DISCOUNT *(Terms & Conditions Apply)*

**15% DISCOUNT**  
**EARLY BIRD 1**  
 1 April - 31 May  
 (payment must be made by 31 May unless notified and a 7 day extension on payment date)

**10% DISCOUNT**  
**EARLY BIRD 2**  
 1 June - 31 July  
 (payment must be made by 31 July unless notified and a 7 day extension on payment date)

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